



Overview

John Drake & Associates is an IT Services consultancy focused on delivering solutions aligned to your business strategy. Understanding your business includes identifying YOUR challenges, opportunities and risks to architect secure, high availability scalable solutions tailored to your unique business requirements. Our consultants are seasoned professionals with experience providing solutions to Fortune 1000 and other leading organizations. Utilizing our **STRATEGY FIRST** approach and our **4 STEPS TO SUCCESS** delivery methodology, JDA excels at understanding your objectives to develop the right solution delivered successfully – the first time.

JDA's optimized delivery model provides a tailored customer centric approach with options including:

- **Consulting and Staffing Engagements**
- **Projects with Defined Deliverables**
- **Managed Services**
- **Permanent Placement Services**

Contact

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JDACONSULTING.COM

Capabilities

JDA is focused on designing, upgrading and supporting scalable, robust and secure infrastructure environments. Our capabilities are broad but focused and include:

- IT Environment Health Assessments that focus on delivering actionable recommendations and real-world ROI
- Network infrastructure architecture design, implementation and capacity/performance benchmarking
- High availability/business continuity solutions whether at a network, server or data center level
- Virtualization services via our VMware-based private cloud server and desktop solutions or onsite customer implementations
- Network operating system (NOS) implementation and migration
- Messaging solution design, migration and ongoing administration
- Storage Management strategy, configuration and integration
- Server-based / thin client computing solutions using VMware View, Citrix and Terminal Server technologies
- Personal computer upgrade and rollout services including methodology and implementation
- Project Management
- RFP development and process management over a broad array of business needs and technology areas
- Security Services Including:
 - ✦ Enterprise policies and strategies leveraging a vast library of customizable content
 - ✦ Secure point solutions (firewall, hardened routers, servers, anti-virus strategies)
 - ✦ Risk assessment services that deliver succinct remediation steps, action item deliverables and mitigation strategies
 - ✦ Intrusion detection solutions (IDS)
 - ✦ Virtual private network (VPN) solutions both network and host-based

Consulting and Staffing Engagements

JDA's consultants will assist or lead your team in the support of a particular need within your IT environment. Our consultants have all received formal training and education and have the skills and subject-matter expertise required to effectively support your business. JDA's consultants can be engaged full-time, dedicated to your business for the duration of the engagement or part time, based on your specific needs.



Why John Drake & Associates?

■ OPTIMIZED Delivery

JDA provides optimized delivery options that align to our customer's specific needs. Whether support is needed for a few hours or outsourced via managed services solutions JDA can provide the support you need when you need it and at the price point that works for you.

■ Experience You Can TRUST

Your stakeholders expect and demand high availability from their systems. JDA has the experience and the methodology to ensure that your infrastructure mirrors the high availability demands of your business.

■ COMPETITIVE Pricing

JDA's team is comprised of highly skilled engineers with large enterprise level environment experience available at very competitive rates.

■ FOCUS

JDA's focus is on our customer and facilitating the growth and security of their business. Our technical focus is on designing, upgrading and supporting high availability, robust and secure infrastructure environments at competitive rates that align to the overall goals of the business.

■ DEPTH

High availability solutions cannot be delivered with single points of failure. JDA has highly skilled consultants that provide the necessary depth at every position to provide both internal and external redundancy.

Managed Services

All businesses depend on their computer and network systems to create, manage and deliver their products and services to their clients. If their systems aren't available, performing well or if they have security risks within their network, their business comes to a stop. JDA is focused on cost effectively providing managed IT services via a private cloud approach to meet the ever changing business requirements demanded in today's marketplace. Some of the features and benefits include:

- Predictable costs – fixed monthly no surprises
- Scalability – services ramp up or down to align to your business
- Enterprise level security
- 24/7 system monitoring and help desk
- All systems are hosted in our Tier III, wholly redundant, state of the art data center
- We leverage the most current tools and automation to ensure our managed services are consistent, predictable and repeatable on behalf of our clients.
- JDA leverages secured and shared computing and network resources to ensure our clients have peace of mind for the security of their business and their systems while driving efficiency for their spend.
- JDA Enterprise Management Center (JEMC) is our internal support center available 24x7 to manage, track and escalate issues and support requests on behalf of our clients.

Permanent Placement Services

JDA can identify, screen and present for permanent hire high demand, low supply key technical resources. Services are available on a contingent basis with fee's mapped to a percentage of the first years earnings of the successfully hired resource.

Vertical Specific Solutions

JDA has developed a state-of-the art, services offering to meet the IT related needs of Physician Practices. Many physicians are looking to leverage IT support for Electronic IT support for Electronic Health / Medical Records (EHR/EMR) systems. JDA can provide the business-critical, IT solutions and formal, IT support processes to enhance patient care and grow your business.

Pricing Strategies

JDA offers top quality resources available via numerous optimized pricing strategies. These include, but are not limited to:

- Hourly and Daily Support options
- Project or Deliverable-based support
- Resource Guarantees